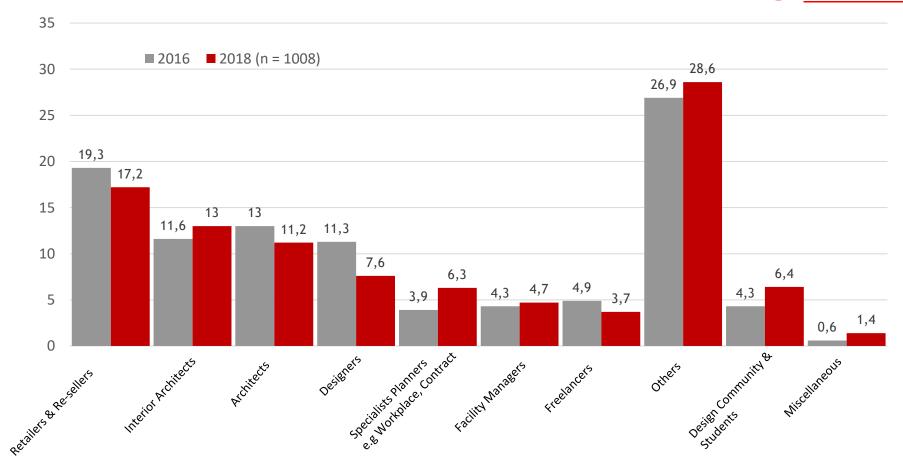


ORGATEC 2024 - VISITOR FACTS- FACTS & FIGURES @ ORGATEC-AUMA



VISITORS ORGATEC 2022 (EXCERPT)





ORGATEC 2022 - VISITOR CLUSTERING







ORGATEC reinvents itself





NEW TRADE FAIR CONCEPT

The leading international trade fair for the future of work will present itself in 2024 with a new trade fair concept that meets the changing requirements of the world of work.



From trade fair to business festival

- From the product show to the holistic trade fair experience
- Focal points: Inspiration, networking and knowledge transfer
- Attractive spaces for meeting & exchanging ideas



Efficiency through focus

- Shortened duration of ORGATEC (no Saturday 2024
- More efficient trade fair participation



Event concept with an experiential character

- Stages, show cases, after show parties
- Digital & physical themed tours
- Design festival & Design Matchmaking upon invitation

6



NEW ADDED VALUE THROUGH DIGITAL SOLUTIONS

The upcoming event will see the launch of several digital solutions that will enable exhibitors to participate in the trade fair more efficiently and successfully.

Lead+Meet

- Definition of relevant visitor target groups
- Determination of the ORT & ZEIT approach (geofencing)
- Individual marketing message
- Navigation to the exhibitor's stand

Post Show Leads

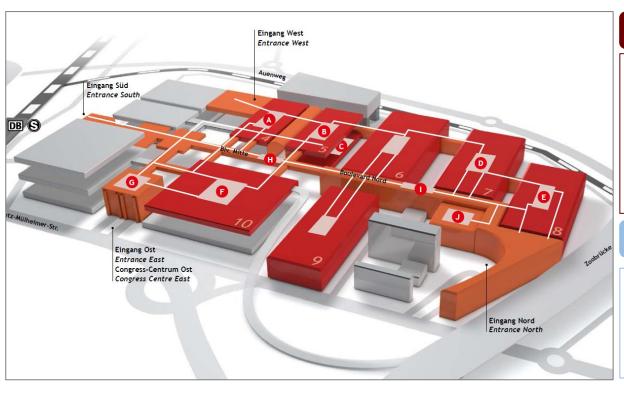
- Relevant target groups not yet reached
- Individual marketing message
- Animation to make contact

Nunav & eSlot

- Dynamic logistics management system
- Smooth processes for efficient set-up and dismantling
- Reduction of truck queues at the gates



ORGATEC 2024 is being completely redesigned. At the heart of the event are the centrally located Focus Areas in each hall with their individual focal points and worlds of experience.



FOCUS AREAS

- Network of industry-specific event themes with special forms of participation in all halls
- Network meeting points for all buyers and creative professionals in relevant contract and furnishing segments
- Optimized, theme-oriented walkways

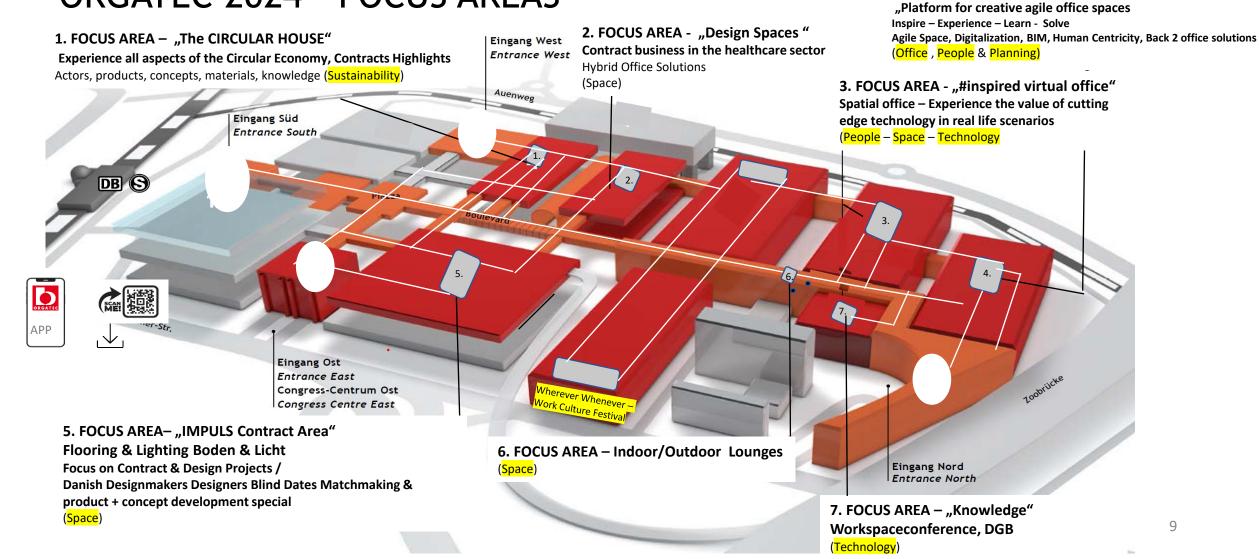
Improved Trade Visitor experience

- Opening of all entrances to the exhibition grounds
- Use of the entire north-south boulevard
- More transparent and fast routing

4. FOCUS AREA - "Next Gen Office"

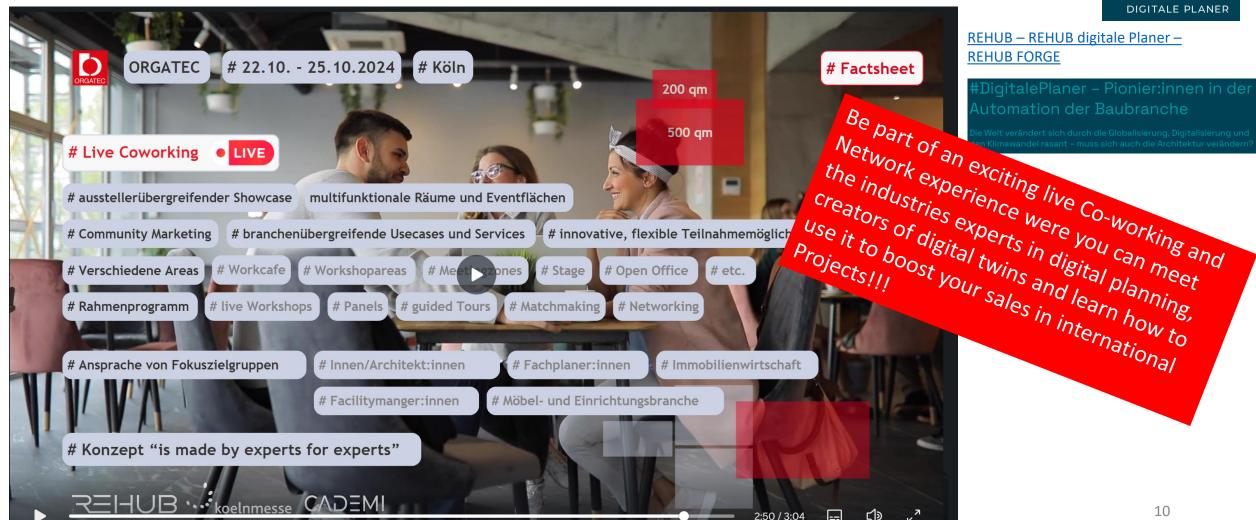
9

ORGATEC 2024 - FOCUS AREAS



FOCUS AREA # CO-WORKINGLIVE!





FOCUS AREA # CO-WORKINGLIVE!







FOCUS AREA - THE CIRCULAR HOUSE

Ganzheitlich & interaktiv!

Der Ansatz des Circular House ermöglicht es Experten und Einsteigern, einen umfassenden Überblick und Kontext zu gewinnen, um die Bedeutung, Wirkung und die Verflechtungen der beteiligten Akteure nachvollziehen zu können. Er erleichtert den Austausch innovativer Ideen, um zirkuläre Lösungen in der Einrichtungsbranche voranzutreiben.

Product

Service

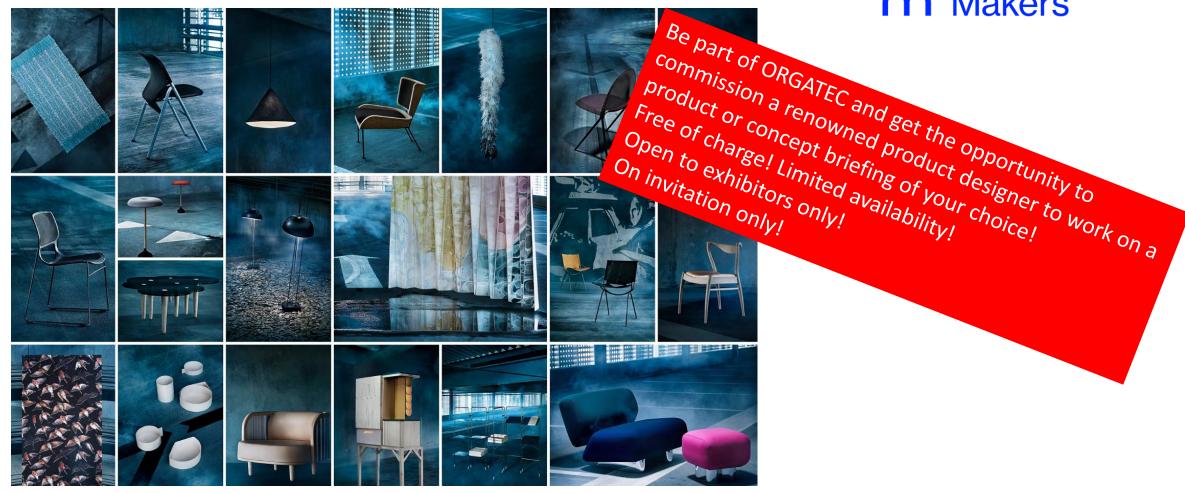
Be part of an exciting space taking you M Be part of an exciting space taking space product and project life-cycle- Learn about the benefits of mastering the art of Sustainability in order to win governmantal and sustainability oriented projects in EUROPE and on a global scale!

circular economy stakeholder circle



FOCUS AREA - DESIGN PROJECTS "BLIND DATE" BY







FOCUS AREA - THE CIRCULAR HOUSE

Ganzheitlich & interaktiv!

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Product

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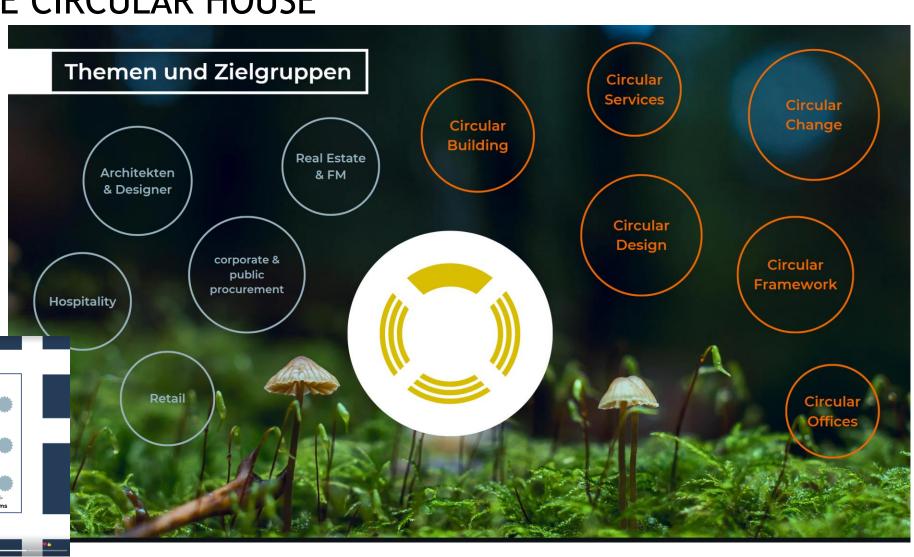
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circular economy stakeholder circle

FOCUS AREA - THE CIRCULAR HOUSE

Circular House Überblick

Ausstellung / Rundgang





ORGATEC 2024





22th – 25th of October 2024



Address relevant visitors directly at the trade fair with Lead+Meet (1/2)

We offer you an innovation with which you can increase your trade show success at ORGATEC: Lead+Meet!



1. You define the visitors that have the highest relevance for you

Via our criteria selection you determine who should receive your message



2. When and where are the visitors addressed? Your decision

You determine the time and place at which you want our visitors to receive your message



3. Use of geofencing technology

By placing geofences (digital fences) on our site, we can trigger actions on visitors' mobile devices



Address relevant visitors directly at the trade fair with Lead+Meet (2/2)

We offer you an innovation with which you can increase your trade show success at ORGATEC: Lead+Meet!



4. Sending your message to the mobile device

The trade fair visitors receive your message directly on the corresponding mobile device via the app



5. Be guided to your stand via indoor navigation

With the new indoor navigation, our trade fair visitors can be navigated directly to you after receiving your message



6. Attention for your company / product

Increase awareness of your company and invite visitors directly to your stand



ORGATEC 2024 - TEILNAHMEKOSTEN

Participation Costs

Applications as of 16.09.2023:	€ 247 /sqm
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Flat rate energy fee: € 22,50 /sqm

Down payment for service costs € 30 / sqm

Marketing package for main exhibitors, group organizers and group participants € 1.850

Marketing package for co-exhibitor € 350

Co-exhibitor fee € 800